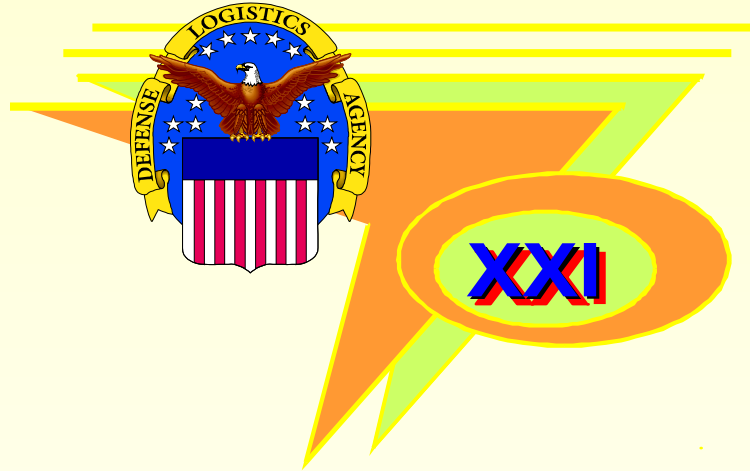


PRICING AND NEGOTIATIONS DIRAMS VERSION 5



**Briefing to the ACO/TCO Conference
September 1, 1999**

Faye Turner, HQ, (703) 767-3375

Kathy Blauvelt, DCMDE, (617)

753-4256

Larry Andrews, DCMDW, (310)

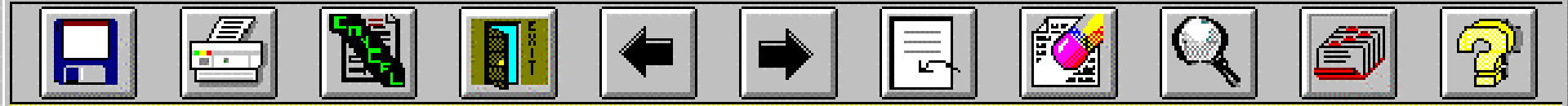
800 6546



PRICING AND NEGOTIATIONS DIRAMS VERSION 5

Summary of Changes

- Dummy CAGE Code
- Allowed Spare/Repairs Choice
- UCA D.O. and Mod # Allowed
- Proposal Due Date Field Moved
- NTE Amount Required on UCAs
- Dates must be in proper order
 - UCA Issue Date
 - Proposal Receipt Date
- Additional Pricing Assistance Screens
- Search Function Changes
 - By CAGE Code
 - Recall Search List Function
 - Choice of Active and/or Closed
- Change not allowed to:
 - Proposal Receipt Date
 - UCA Issue Date
- Successfully Closed

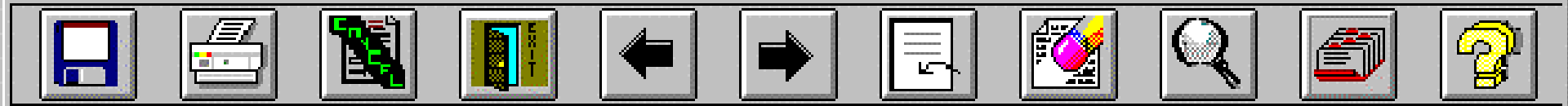


CAO Team Last Revised Status

Program Contractor **1**

9 CLOSE

Type of Action	Contract Information	UCA Information
Acquisition... <input type="radio"/> DoD <input type="radio"/> NASA <input type="radio"/> Other Federal <input type="radio"/> Other If DoD, DoDAAC <input type="text"/>	<input type="radio"/> Fully Priced <input type="radio"/> Definization Contract/BOA # <input type="text"/> RFP/RFQ # <input type="text"/> Order # <input type="text"/> Mod # <input type="text"/> Issued By <input type="radio"/> ACO <input type="radio"/> PCO Date <input type="text"/> 8 Amount <input type="text"/>	<input type="radio"/> UCA/Change Issuance Unpriced Order # <input type="text"/> 4 Mod # <input type="text"/> UCA Issued By <input type="radio"/> ACO <input type="radio"/> PCO Date <input type="text"/> 5 NTE Amount <input type="text"/> 6 Proposal Due Date <input type="text"/> 7
Contract Type <input type="text"/>	Pricing Information <input type="radio"/> ACO Negotiated Actions 3 <input type="radio"/> PCO Negotiated Actions / All Subcontract Reviews	
<input type="radio"/> Spares 2 <input type="radio"/> Repairs		



Type of Pricing Support Provided ☒ IPT Participation ☐ Tech Assist ☐ Special Report ☐ Other

1 IPT Pricing Support

If IPT, Date of RFP/RFQ

If IPT, Identify CAO Participants

Pricing Support for
☐ Prime Contract
☐ Subcontract

Name

Other Pricing Assistance Provided

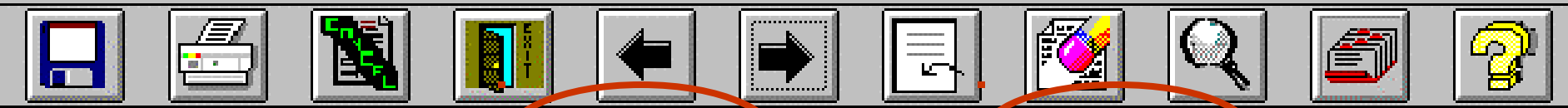
	Requested	Due	Sent	Cancelled	Analyst
<input checked="" type="radio"/> Tech Assist 2	01-JAN-1995	01-JAN-1995	01-JAN-1995		3 MICHAEL KACULIS
<input checked="" type="radio"/> Tech Assist	02-FEB-1995	02-FEB-1995			TERI BEITER
<input checked="" type="radio"/> Tech Assist	03-MAR-1993	03-MAR-1993			MICHAEL KACULIS
<input checked="" type="radio"/> Special Report	04-APR-1998	04-APR-1998			TERI BEITER
<input checked="" type="radio"/> Other	05-MAY-1998	05-MAY-1998	05-MAY-1998		MICHAEL KACULIS

4

Additional Pricing Assistance Provided

1
Additional Pricing Assistance Provided

2 Type	Requested	Due	Sent	Cancelled	Analyst
Tech Assist	06-JUN-1996	06-JUN-1996			TERI BEITER



Type of Pricing Support Provided ☒ IPT Participation ☐ Tech Assist ☒ Special Report ☐ Audit ☐ Assist

If IPT, Date of RFP/RFQ

IPT Pricing Support
Name

If IPT, Identify CAO Participants

<input type="text"/>	▲
<input type="text"/>	▼
<input type="text"/>	▼

Pricing Support for

☐ Prime Contract

☐ Subcontract

Other Pricing Assistance Received

	Requested	Due	Received	Cancelled	Analyst	CAO	Subcontractor Name
<input type="radio"/> Tech Assist	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input checked="" type="text" value="3"/>		
<input type="radio"/> Special Report	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>		
<input type="radio"/> DCAA Audit	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>			
<input type="radio"/> DCMC Assist	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>
<input type="radio"/> DCAA Assist	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>			<input type="text"/>

Additional Pricing Assistance Received

ACD Negotiation Actions - Contd

Additional Pricing Support Received

1

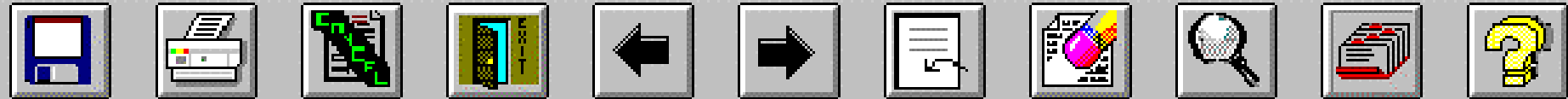
	Requested	Due	Received	Cancelled	Analyst
<input type="radio"/> Tech Assist					
<input type="radio"/> Tech Assist					
<input type="radio"/> Special Report					
					CAO
<input type="radio"/> DCMC Assist					<div></div>
<input type="radio"/> DCMC Assist					<div></div>
<input type="radio"/> DCAA Assist					
<input type="radio"/> DCAA Assist					
<input type="radio"/> Other Assist (Subcontract) Reviews?		How Many?			

OK

Cancel

Return

File Edit Functions Administration Help



Contractor Proposal

Prerenegotiation Objectives

Negotiation

Price Negotiation

Proposal ID	<input type="text"/>	Prepared	<input type="text"/>	Negotiator	<input checked="" type="radio"/> ACO <input type="radio"/> PCD	Prepared	<input type="text"/>
Supplemental ID	<input type="text"/>	Approved	<input type="text"/>	Date	<input type="text"/>	Approved	<input type="text"/>
Proposal Date	<input type="text"/>	Target	<input type="text"/>	Negotiated	<input type="text"/>	Amount	<input type="text"/>
Received Date	<input type="text"/>	Amount	<input type="text"/>			Negotiated	<input type="text"/>
Amount	<input type="text"/>			Name	<input type="text"/>		

Contractor Supporting Data

Type of Pricing Data Obtained From Contractor ... ☐ Certified Cost or Pricing Data ☐ Pricing Information

If action exceeds TINA threshold and Cost or Pricing data not obtained,
basis ... ☐ Adequate Price Competition ☐ Commercial Item ☐ Law or Regulation ☐ Waiver

Other Information

Negotiated under ... ☐ FPRA ☐ Tailored FPRA ☐ FPRR ☐ No Rate Agreement

Status of Contractor's Cost Estimating System (If Applicable) ... ☐ Adequate ☐ Partially Disapproved ☐ Disapproved

Remarks	<input type="text"/>
---------	----------------------

Closed

Search By:

☐ Contract/BOA#

☐ RFP/RFQ#

Unpriced

☐ Delivery Order#

☐ Mod#

Fully Priced

☐ Delivery Order#

☐ Mod#

☐ Proposal ID#

☐ Supplemental ID#

2

☒ CAGE Code

14596

☒ Open/Active

☒ Closed

1

3-SEARCH LIST RECALL

OK

Cancel

Clear



PRICING AND NEGOTIATIONS DIRAMS VERSION 5

Frequently Asked Questions/ Misunderstood Features

- Who enters records
- Uses of the pricing and negotiation module
- UCA info/contract info
- UCA issue by/negotiator/contract info issue by
- Pricing assistance screen isn't mandatory
- Screen 3 isn't mandatory on "other" pricing/technical assistance "only"
- Fully priced/definitization required to close
- What is included in the UCA count
- What fields/filters are used to pull the UCA count



PRICING AND NEGOTIATIONS DIRAMS VERSION 5

Frequently Asked Questions/ Misunderstood Features

- Can't get PNO and PNM info from PCO
- Close out UCA when PCO issues a "No Cost" cancellation mod
- Inputting UCA if PCO is doing pricing, negotiation and definitization?
- What DoDAAC to use when ACO issues a BOA order
- How to handle UCAs for repairs that have an induction period?
- If we have a repair order for 10 widgets and only 7 have been received, can we close the UCA and input a new record when the remaining widgets are received?



PRICING AND NEGOTIATIONS DIRAMS VERSION 5

Frequently Asked Questions/ Misunderstood Features

- **How do we close a record for a small dollar value UCA where no pricing, audit or tech is required?**
- **How Return on Investment (ROI) computed for UCAs?**
- **What if ROI information for closed records is missing or wrong?**



PRICING AND NEGOTIATION

DIRAMS VERSION 6

- *Estimated Definitization Date*
- *Local use field for ACO IPTs*
- *“Save As” feature*
- *Overage reason codes*